

# Fact Sheet Q4 2016

As of February 2017



## At a glance



14.5m

Homes passed



5.7m

Cable Customers



3.0m

Mobile customers

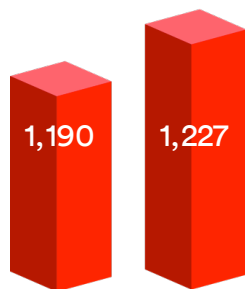


<50k

Businesses served

## Our financial performance

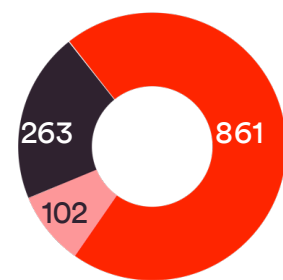
Revenue (£m)



Q4 2015

Q4 2016

Revenue breakdown (£m)

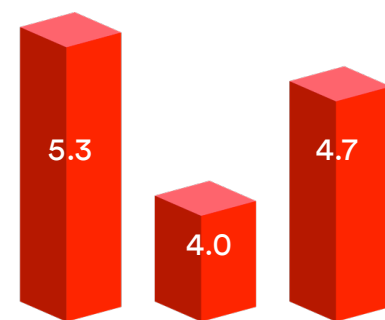


Cable

Mobile

Business & other\*

RGUs (subscribers, millions)



Broadband

TV

Telephony (not mobile)

\*Other revenue includes interconnect revenue, mobile handset sales and late fees

## Who we are

Virgin Media offers four multi award-winning services across the UK and Ireland: broadband, TV, mobile phone and landline.

The company's dedicated, ultrafast network delivers the fastest widely available broadband speeds to homes and businesses. We're expanding this through our £3bn Project Lightning programme, which will grow our network to 17 million premises by 2019.

Our interactive TV service brings live programmes, thousands of hours of on-demand programming and the best apps and games in a set-top box, as well as on-the-go for tablets and smartphones.

We launched the world's first virtual mobile network, offering fantastic value and services to customers. We are also one of the largest fixed-line home phone providers in the UK and Ireland.

Through Virgin Media Business we support entrepreneurs, businesses and the public sector, delivering ultrafast broadband speeds and tailor-made services.

Virgin Media is part of Liberty Global, the world's largest international cable company, with operations in more than 30 countries.