Fact Sheet | Q1 2018

As of 31 March 2018

At a glance

- **15m** Homes passed
- **5.9m** Cable customers
- **3.1m** Mobile customers
- **45k** Businesses served

1. This doesn’t include our SoHo customers in the UK and Ireland

Our financial performance

<table>
<thead>
<tr>
<th>Revenue (£m)</th>
<th>Revenue breakdown (£m)</th>
<th>RGUs (subscribers, millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q1 2018 1,278</td>
<td>Cable 910</td>
<td>Broadband 5.5</td>
</tr>
<tr>
<td>+5.2%</td>
<td>Mobile 4.1</td>
<td>Telephony (not mobile) 4.8</td>
</tr>
<tr>
<td>Q1 2017 1,212</td>
<td>Business &amp; other 208</td>
<td></td>
</tr>
</tbody>
</table>

Who we are

Virgin Media offers four multi award-winning services across the UK and Ireland: broadband, TV, mobile phone and landline.

The company’s dedicated, ultrafast network delivers the fastest widely available broadband speeds to homes and businesses.

We’re expanding this through our Project Lightning programme.

Our interactive TV service brings live programmes, thousands of hours of on-demand programming and the best apps and games in a set-top box, as well as on-the-go for tablets and smartphones.

We launched the world’s first virtual mobile network, offering fantastic value and services to customers.

We are also one of the largest fixed-line home phone providers in the UK and Ireland.

Through Virgin Media Business we support entrepreneurs, businesses and the public sector, delivering ultrafast broadband speeds and tailor-made services.

Virgin Media is part of Liberty Global, the world’s largest international cable company, with operations in 12 countries across Europe.